

Although a realtor gave me your name as a reference, it also came with a warning that I may not want to hear what you'll say. I appreciated that the most and was looking forward to seeing you 'rip' the place apart.

Selling points for me...

- 1.) Holmes on Homes (of course)
- 2.) Your blurb regarding not being on anyone's preferred paid list or something like that.
- 3.) The blurb about why contractor's don't necessarily make good inspectors. I was looking at another website where the inspectors were licensed general contractors. Although I'm sure they are probably capable & good, your website provided good insight.
- 4.) The level of detail and examples provided on the website.
- 5.) Other customer's comments.
- 6.) Statements regarding report and its thoroughness and ease of organization.

Breaking it down... I think there was a comfort level in ~~the~~ ^{your} ability to provide technical expertise combined with document production all wrapped up with great customer service.

Last I needed was someone who didn't possess ^{just} one of the three and it could be disastrous ~~in~~ given the schedule of the escrow process.

Wayne -

Thanks a bunch! I hope you can understand my comments although all over the place. Please feel free to contact me if you want any clarification or want to bounce ideas. I am more than happy and will refer anyone who asks. We're scheduled to close on Dec 3rd. All looks good!

Much Aloha!

Nelson [redacted]